

# BRIAN KELLEHER RICHTER

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## ACADEMIC APPOINTMENTS

### University of Chicago

*Booth School of Business*

Senior Stigler Fellow, Stigler Center for the Study of the Economy and the State; June 2018 - present

Visiting Researcher, Stigler Center for the Study of the Economy and the State; January-June 2018

### University of Texas at Austin

*Red McCombs School of Business*

Assistant Professor of Business, Government, and Society; January 2013 – August 2022

*College of Liberal Arts*

Assistant Professor of Government (by courtesy); January 2014– August 2022

### University of Western Ontario

*Richard Ivey School of Business*

Assistant Professor of Business, Economics, and Public Policy; July 2010 – December 2012

## NON-ACADEMIC APPOINTMENTS (POST-PHD)

### Texas Attorney General

Chief Economist, Antitrust Division; January 2024 - present

### Amazon

Economist; June 2022 – January 2024

## EDUCATION

Ph.D., Global Economics & Management, UCLA (Anderson School of Management), June 2010

*Dissertation Title:* Essays in Political Economy and Finance

*Dissertation Committee:* Bruce Carlin, John deFigueiredo, Edward Leamer (co-chair),

Daniel Treisman, and Romain Wacziarg (co-chair)

C.Phil., Management, UCLA (Anderson School of Management), February 2009

M.A., Economics, UCLA, August 2007

M.P.I.A., Asian Markets & Economies, UCSD (School of Global Policy and Strategy, formerly the Graduate School of International Relations and Pacific Studies), June 2004

S.B., Management Science (Finance), MIT (Sloan School of Management), June 2002

## RESEARCH

### Publications [Citation count per Google Scholar on 2024-06-05: 1533]

“The Value of Political Geography: Evidence from Redistricting”

(with Joaquín Artés, Nicolas P. Motz, and Jeffrey F. Timmons)

*Accepted at the Journal of Law and Economics*

“Are Firms Gerrymandered?” 2024 (with Joaquín Artés, Aaron Kaufmann, and Jeffrey F. Timmons)

*Forthcoming/Available Online First at American Political Science Review*

“Is Lobbying Good for Society?” 2022. (with Rami Kaplan, David Levy, and Kathleen Rehbein,)

*Rutgers Business Review.*

- “Offshore Production’s Effect on Americans’ Attitudes Towards Trade” 2020. (with Andrew M. Kerner and Jane Lawrence Sumner) *Business & Politics* Volume 22, Issue 3, p. 529-571
- “Spillovers from Regulating Corporate Campaign Contributions” (with Adam Fremeth and Brandon Schaufele) 2018. *Journal of Regulatory Economics*. Volume 54, Issue 3, p 244-265.  
[Profiled in Cato Institute’s *Research Briefs in Economic Policy* No. 167. June 12, 2019.]
- “Campaign Contributions from Corporate Executives in lieu of Political Action Committees” (with Timothy D. Werner) 2017. *Journal of Law, Economics, and Organization*. Volume 33, Issue 3, p. 443-474.
- “Motivations for Corporate Political Activity” (with Adam Fremeth and Brandon Schaufele) 2016. *Advances in Strategic Management*. Volume 34, p. 161-191.
- “Bridging Qualitative and Quantitative Methods in Organizational Research: Applications of Synthetic Control Methodology in the U.S. Automobile Industry” (with Adam Fremeth and Guy L. F. Holburn) 2016. *Organization Science*. Volume 27, Issue 2, p. 462-482.  
[Media Coverage: *Forbes*, *Washington Times*]
- “Using Item Response Theory to Improve Measurement in Strategic Management Research: An Application to Corporate Social Responsibility” (with Robert J. Carroll and David M. Primo) 2016. *Strategic Management Journal*. Volume 37, Issue 1, p. 66-85.  
[Awarded Strategic Management Society 2014 Best Conference Paper Prize, Honorable Mention]
- “Sources of Congressional Candidates Funds: Does Interest Group Money Dominate?” (with Timothy D. Werner) 2015. Chapter 8 (p. 155-175) in *Interest Group Politics, 9<sup>th</sup> Edition*, Eds: Allan J. Cigler, Burdett A. Loomis, & Anthony J. Nownes. Washington DC: Sage/CQ Press.
- “Do Business and Politics Mix?” (including commentary from Ken Cohen and John Harrington). 2014. *Harvard Business Review*. Volume 92, Issue 11, p. 133-137.
- “Advancing the Empirical Research on Lobbying” (with John M. de Figueiredo) 2014. *Annual Review of Political Science*. Volume 17, p. 163-185.  
[Earlier version circulated as *NBER Working Paper #19698*]
- “Campaign Contributions over CEOs’ Careers” (with Adam Fremeth and Brandon Schaufele). 2013. *American Economic Journal: Applied Economics* Volume 5, Issue 3, p. 170-188.  
[Media Coverage: *Bloomberg*, *Washington Post*]
- “Why Not Adopt Better Institutions?” (with Jeffrey F. Timmons) 2012. *Oxford Development Studies* Volume 40, Issue 2, p. 272-281.
- “Profiting from Environmental Regulatory Uncertainty: Integrated Strategies for Competitive Advantage” (with Adam Fremeth). 2011. *California Management Review* Volume 54, Issue 1, p. 145-165.
- “Lobbying and Taxes” (with Krislert Samphantharak and Jeffrey F. Timmons). 2009. *American Journal of Political Science*. Volume 53, Issue 4. p. 893-909.  
[Media Coverage: *Portfolio Magazine*, *Miller McCune Magazine*]

### **Working Papers (Active)**

- “Corporate Market Stewardship” (with Prateek Raj)
- “Gerrymandering Big Campaign Donors”  
(with Joaquín Artés, Aaron Kaufmann, and Jeffrey F. Timmons)

### **Work In Progress (i.e. Research Design/Data Assembly/Early Analysis/Outlining Stages)**

- “Gaining access: Evidence from Canadian lobbying data” (with Christian Dippel and Guy Holburn)

“Corporate Presence in Political Districts and Politician Ideology”  
(with Joaquín Artés, Aaron Kaufman, and Jeffrey F. Timmons)

“Strategic Corporate Responses to Shifting Political Boundaries”  
(with Joaquín Artés and Jeffrey F. Timmons)

“Entrepreneurs’ Access to Politicians in India and the Role of Caste” (with Prateek Raj)

### **Working Papers (Dormant)**

“Appraising Duplicative and Duplicitous Comments in Rulemaking: Evidence from the Securities and Exchange Commission” (with Steven Rashin)

“The Value of an Additional Representative: Evidence from Firms and Reapportionment”  
(with Joaquín Artés, Cole Tanigawa-Lau, and Jeffrey F. Timmons)

“Corporate Social and Financial Performance Revisited: On Measures, Methods, and Interpretations”  
(with Robert J. Carroll and David M. Primo)

“‘Good’ and ‘Evil’: The Relationship between Corporate Social Responsibility and Corporate Political Activity”

“Is What’s Good for Business Good for the Market? Pro-Business and Pro-Market Policy Dynamics”  
(with Prateek Raj and Mario Villarreal-Diaz)

“Financial Market versus Consumer Market Responses to Emergent Phenomena: An Application to a Social Media-inspired Boycott” (with Timothy D. Werner)

“Do Candidates need PACs?” (with Timothy D. Werner)

“Modeling Interest Group Access” (with Sebastian Köhler)

“The Role Political Connections Play in Access to Finance: Evidence from Cross-Listing”

“Time and the Deep Determinants of Growth: Tortoise or Hare?” (with Jeffrey F. Timmons)

### **CONFERENCES/ PRESENTATIONS (INCLUDING SCHEDULED)**

#### **2024**

Midwest Political Sci. Assn (MPSA) Conference (Panel Presenter) (Apr ‘24)

#### **2022**

Midwest Political Sci. Assn (MPSA) Conference (Panel Presenter) (Apr ‘22)

Trinity University (San Antonio), Workshop on Interest Groups and Polarization (Presenter) (Jan ‘22)

#### **2021**

Senior Corporate Affairs Summit (virtual; Discussion Facilitator) (December ‘21)

American Political Science Association Annual Conference (Seattle, WA; Presenter) (October ‘21)

Stanford, Graduate School of Business, Political Economy Workshop (September ‘21)

Society for Institutional & Organizational Economics Conference (SIOE) (virtual) (June ‘21)

21st Strategy and the Business Environment Conference (virtual) (May ‘21)

Midwest Political Sci. Assn (MPSA) Conference (Virtual Panel Presenter) (Apr ‘21)

Rutgers University, Institute for Corporate Social Innovation, Questions and Unanswers About Social Innovation (QUASI) Webinar (Jan ‘21)

#### **2020**

Senior Corporate Affairs Summit (Virtual; Discussion Facilitator) (December ‘20)

UT Austin-University of Waterloo Tax Symposium (Virtual; Discussant) (September ‘20)

3rd International Monetary Fund (IMF) Annual Macro-Financial Research Conference

(Washington DC; Discussant) (September ‘20) [Covid-19: Rescheduled to Virtual from March ‘20]

University of Chicago Booth 2020 Political Economy of Finance Conference (Virtual) (Sept ‘20)

APSA Pre-Conference: Frontiers on Money in Politics Research (Virtual) (Sept '20)  
 Academy of Management Annual Conference (Vancouver, BC; Panel Presenter) (August '20)  
 [Covid-19: Moved to Virtual Format on same dates]  
 Institute for Humane Studies (IHS)/ University of California, Irvine, Program on Corporate Welfare  
 Conference on “Corporate Welfare: Who Comes Out on Top” (Panel Presenter) (August '20)  
 [Covid-19: Rescheduled to Virtual from March '20]  
 Society for Institutional & Organizational Economics Conference (SIOE)  
 (MIT Sloan; Cambridge, MA; Presenter) (June '20) [Covid-19: Panel Cancelled]  
 12th Annual Research Conference, Alliance for Research on Corporate Sustainability (ARCS)  
 (Bocconi University; Milan; Panel Presenter) (Jun '20) [Covid-19: Moved to Virtual Seminar Series]  
 University of Texas at Austin, McCombs-wide Virtual Research Lunch (June '20)  
 20th Strategy and the Business Environment Conference (UT Austin McCombs School; Austin, TX;  
 Discussant) (May '20) \*Covid-19: Moved to Virtual on same dates\*  
 Midwest Political Sci. Assn (MPSA) Conference (Chicago, IL; Panel Presenter, Discussant) (Apr '20)  
 [Covid-19: Cancelled]  
 Sacred Heart University, Jack Welch College of Business, Forum on Frontiers of Political Economy  
 and Corporate Finance (Fairfield, CT; Presenter) (March '20) [Covid-19: Postponed TBD]  
 Public Choice Society Meeting (Newport Beach, CA; Panel) (March '20) [Covid-19: Cancelled]  
 University of Texas at Austin, Government Department (February '20)  
 Southern Political Science Association (SPSA) Annual Meeting (San Juan, Puerto Rico; Panel  
 Presenter at Sub-Conference on ‘Political Institutions and Elite Behavior’) (January '20)

## **2019**

University of Chicago Booth 2019 Political Economy of Finance Conference (Presenter) (Oct '19)  
 Princeton University, Center for Study of Democratic Politics,  
 Conference on “Lobbying and Institutional Performance” (May '19)  
 19<sup>th</sup> Strategy and the Business Environment Conference  
 (Stanford Business School, Palo Alto, CA; Discussant) (April '19)  
 Midwest Political Science Assn (MPSA) Conference (Chicago, IL; Panel Presenter) (April '19)  
 University of Texas at Austin, Economics Department (March '19)  
 Duke University, Conference on “Interest Group Lobbying, Markets, and Public Policy”  
 (Durham, NC; Discussant) (March '19)

## **2018**

Society for Institutional & Organizational Economics Conference (SIOE)  
 (HEC Montreal; Montreal, Quebec, Canada; Presenter) (June '18)  
 Queen’s University Political Economy Conference (Discussant) (Kingston, ON, Canada) (June '18)  
 University of Chicago Booth 2018 Political Economy of Finance Conference (Discussant) (May '18)  
 University of Rochester, American Politics Workshop (May '18)  
 18<sup>th</sup> Strategy and the Business Environment Conference  
 (Wharton School, University of Pennsylvania, Philadelphia, PA) (April '18)  
 University of Chicago, Booth School of Business, Stigler Lunch (April '18)  
 Midwest Political Science Assn (MPSA) Conference  
 (Chicago, IL; Panel Presenter, Discussant, Chair) (April '18)  
 George Mason University, School of Public Policy, Microeconomics Policy Seminar (March '18)  
 University of Chicago, Harris School of Public Policy, Political Economy Lunch (February '18)  
 University of Chicago, Booth School of Business, Stigler Lunch (February '18)  
 Universidad Complutense de Madrid, ICEI Research Seminar (January '18)

Southern Political Science Association (SPSA) Annual Meeting  
(New Orleans; Panel Presenter; Chair) (January '18)

## **2017**

Washington University in St. Louis, Olin Business School, Strategy Seminar  
(St. Louis, MA) (Dec '17)

University of Texas at Austin, Government Department (Nov '17)

Strategic Management Society (SMS) Annual International Conference  
(Houston, TX; Presenter) (Oct '17)

University of Texas at Austin, McCombs School, School-wide Faculty Retreat (Aug '17)

Academy of Management (AOM) Annual Meeting  
(Atlanta, GA; Pre-Development Workshop Participant) (Aug '17)

9<sup>th</sup> Annual Research Conference, Alliance for Research on Corporate Sustainability (ARCS)  
(Rotterdam School of Management, Erasmus University; Rotterdam, Netherlands) (June '17)

Barcelona Graduate School of Economics Summer Forum (Discussant) (June '17)

17<sup>th</sup> Strategy and the Business Environment Conference  
(Duke University, Durham, NC; Discussant) (May '17)

University of Chicago, Booth School of Business, Stigler Center,  
Conference on "How Incomplete is the Theory of the Firm" (Presenter) (March '17)

University of Houston, Political Economy Conference (Discussant) (Feb '17)

## **2016**

University of Texas at Austin, Sustainability and Social Impact Initiative Brown Bag (Dec '16)

Strategic Management Society (SMS) Annual International Conference  
(Berlin, Germany; Panel Presenter) (Sept '16)

Academy of Management (AOM) Annual Meeting  
(Anaheim, CA; Doctoral Colloquium Faculty Mentor) (Aug '16)

Society for Institutional & Organizational Economics Conference (SIOE, formerly ISNIE)  
(Sciences Po, Paris, France; Presenter) (June '16)

16<sup>th</sup> Strategy and the Business Environment Conference  
(University of Rochester Simon School, Rochester, NY; Discussant) (April '16)

Wake Forest University Conference on the Impact of Corporate Social Responsibility  
(Winston Salem, NC; Presenter) (April '16)

Midwest Political Science Association (MPSA) Conference  
(Chicago, IL; Panel Presenter x2) (April '16)

University of Texas at Austin, Marketing Department (April '16)

Southern Political Science Association (SPSA) Annual Meeting  
(San Juan, Puerto Rico; Panel Presenter; Discussant; Chair) (January '16)

## **2015**

Academy of Management (AOM) Annual Meeting (Vancouver, Canada; Panel Presenter) (Aug '15)

University of Michigan, Department of Political Science,  
Conference on "Special Interests in American Politics" (Ann Arbor, MI) (May '15)

15<sup>th</sup> Strategy and the Business Environment Conference  
(Harvard Business School, Cambridge, MA; Presenter) (May '15)

Midwest Political Science Association (MPSA) Conference  
(Chicago, IL; Panel Presenter; Panel Chair) (Apr '15)

International Association of Business & Society (IABS) Annual Meeting  
(Guanacaste, Costa Rica; Workshop Presenter) (March '15)

## **2014**

Strategic Management Society (SMS) Annual International Conference

(Madrid, Spain; Panel Presenter x2) (Sept '14)

American Political Science Association Conference (Washington, DC; Panel Presenter) (Aug '14)

Academy of Management (AOM) Annual Meeting (Philadelphia, PA; Panel Presenter x2) (Aug '14)

International Society of New Institutional Economics (ISNIE) Conference

(Duke University Law School, Durham, NC; Panel Presenter x2) (Jun '14)

NYU Stern Economics of Strategy Workshop (June '14)

14<sup>th</sup> Strategy and the Business Environment Conference

(Northwestern University, Kellogg School, Evanston, IL; Presenter x2) (Apr '14)

Midwest Political Science Association (MPSA) Conference

(Chicago, IL; Panel Presenter x3; Discussant) (Apr '14)

University of Texas at Austin, McCombs School, Management Department (Feb '14)

## **2013**

University of Texas at Austin, Government Department (Oct '13)

Northwestern University, Kellogg School of Management, Political Economy Seminar

(Evanston, IL) (Sept '13)

University of Texas at Austin, Economics Department (Sept '13)

American Political Science Association Conference (Chicago, IL; Panel Presenter x2) (Aug '13)

Academy of Management (AOM) Annual Meeting (Lake Buena Vista, FL; Panel Presenter) (Aug '13)

International Society for New Institutional Economics (ISNIE) Conference

(Florence, Italy; Panel Presenter x2) (Jun '13)

13<sup>th</sup> Strategy and the Business Environment Conference

(University of Texas at Austin, McCombs School, Austin, TX; Presenter; Discussant) (May '13)

American Law & Economics Association Conference

(Vanderbilt Law School, Nashville; Panel Presenter) (May '13)

Midwest Political Science Association (MPSA) Conference

(Chicago, IL; Panel Presenter x2; Poster Presenter; Discussant) (Apr '13)

University of Texas at Austin, Government Department (Apr '13)

## **2012**

INFORMS Annual Meeting (Phoenix, AZ; Panel Presenter) (Oct '12)

Academy of Management (AOM) Annual Meeting (Boston, MA; Roundtable Presenter) (Aug '12)

12<sup>th</sup> Strategy and the Business Environment Conference

(Stanford Business School, Palo Alto, CA; Discussant) (May '12)

American Law & Economics Association Conference

(Stanford Law School, Palo Alto, CA; Panel Presenter) (May '12)

Universität Mannheim, Collaborative Center on Political Economy (Mannheim, Germany) (Apr '12)

Midwest Political Science Association (MPSA) Conference (Chicago, IL; Discussant) (Apr '12)

American Economic Association (Chicago, IL; Panel Presenter) (Jan '12)

## **2011**

6<sup>th</sup> Conference on Empirical Legal Studies

(Northwestern Law School, Chicago, IL; Poster Presenter) (Nov '11)

University of Texas at Austin, Red McCombs School of Business,

Business, Government and Society Department (Austin, TX) (Oct '11)

American Political Science Association (APSA) Annual Meeting

(Seattle, WA; Panel Presenter, Discussant, Session Chair) (Sep '11)

Academy of Management (AOM) Annual Meeting (San Antonio, TX; Panel Presenter) (Aug '11)  
4<sup>th</sup> Annual Research Conference, Alliance for Research on Corporate Sustainability (ARCS)  
(Wharton School, University of Pennsylvania, Philadelphia, PA; Presenter) (May '11)  
11<sup>th</sup> Strategy and the Business Environment Conference  
(Wharton School, University of Pennsylvania, Philadelphia, PA; Presenter) (May '11)

## **2010**

NYU Stern School, Social Entrepreneurship Conference (New York, NY; Panel Presenter) (Nov '10)  
York University, Schulich School of Business, Conference on "Law, Ethics, and Finance"  
(Toronto, ON, Canada; Presenter, Discussant) (Sep '10)  
Academy of Management (AOM) Meetings (Montreal, Quebec, Canada; Panel Presenter) (Aug '10)  
Erasmus University, Erasmus School of Economics, Conference on "Organization, Selection, Group  
Power and the Media" (Rotterdam, the Netherlands; Presenter) (Jun '10)  
9th UVA Darden International Finance Conference (Charlottesville, VA; Presenter) (Mar '10)  
[Awarded Stipend plus Travel & Accommodations from Sponsors/Organizers]  
Royal Holloway, University of London, Economics Department (Egham, Surrey, UK) (Feb '10)  
George Mason University, School of Public Policy (Arlington, VA) (Feb '10)  
University of Pennsylvania, Wharton School, Management Department (Philadelphia, PA) (Jan '10)  
University of Michigan, Ross School of Business, Strategy Department (Ann Arbor, MI) (Jan '10)  
University of Western Ontario, Ivey School of Business (London, ON, Canada) (Jan '10)  
American Economic Association (AEA) Conference (Atlanta, GA; Participant) (Jan '10)

## **2009**

European School of Management and Technology (ESMT) (Berlin, Germany) (Dec '09)  
National University of Singapore, Business School, Business Policy & Strategy Department  
(Singapore) (Dec '09)  
International Political Economy Society (IPES) Conference (College Station, TX; Presenter) (Nov '09)  
Academy of Management (AOM) Meetings (Chicago, IL; Participant) (Aug '09)  
2nd Conference on Corporate Governance in Emerging Markets (CGEM) (São Paulo, Brazil;  
Presenter, Discussant) (Jul '09) [Awarded Travel & Accommodations from Sponsors/Organizers]  
International Society of New Institutional Economics (ISNIE) Conference  
(Berkeley, CA at the Hass School, UC Berkeley; Panel Presenter) (Jun '09)  
American Law & Economics Association Conference (San Diego, CA; Panel Presenter) (May '09)  
UCLA Anderson Finance Area Brown Bag (Presenter) (Apr '09)  
9th Strategy and the Business Environment Conference  
(UCLA Anderson School of Management, Los Angeles, CA; Presenter) (Mar '09)  
Eastern Economics Association Conference (New York, NY; Panel Presenter, Discussant) (Feb '09)  
UCLA Anderson Global Economics & Management Area Workshop (Presenter) (Jan '09)

## **2008**

American Political Science Assn. (APSA) Annual Meeting (Boston, MA; Panel Presenter) (Aug '08)  
UCLA Anderson Global Economics & Management Area Workshop (Presenter) (June '08)  
Midwest Political Science Association (MPSA) Conference  
(Chicago, IL; Panel Presenter, Discussant) (Apr '08)  
UCLA Interdisciplinary Political Economy Workshop (Presenter) (Feb '08)

## **TEACHING**

### **Primary Instructor**

*At the Red McCombs School of Business, University of Texas at Austin*

Corporate Political Strategy

Spring 2020, 2021 (1 MBA Section and 1 BBA section)

Business, Government & Public Policy: Washington Campus Program

Summer/Fall 2018 and Summer/Fall 2019 (Executive MBA class)

Issues and Policies in American Government: Program on Business, Government, and Public Policy

Spring 2015, 2016, 2021 (1 undergraduate section each semester; fulfills university-wide American government graduation requirement; meets in Austin & includes week-long trip to Washington DC coordinated with the Washington Campus organization)

Strategic Corporate Social Responsibility

[New course I designed at the McCombs School];

Each Fall from 2013-2018 (1 MBA 'Flexible Core' section and 1 BBA section each semester)

*At the Booth School of Business, University of Chicago*

Corporate Political Influence in the United States

Spring 2018 (Stigler Center Mini-Course/Public Lectures open to entire community)

*At the Richard Ivey School of Business, University of Western Ontario*

Global Macroeconomics for Managers;

Winter 2011 and Winter 2012 (3 Honors BA 'core' sections each semester)

*At UCSD's Graduate School of International Relations and Pacific Studies*

Corporate Finance;

Fall 2007 (1 Master's Level International Management 'core' section)

### **Teaching Assistant**

*At UCLA's Anderson School of Management*

International Business Strategy: The Financial Crisis (MBA Elective);

Prof. Romain Wacziarg;

Winter 2010 (1 MBA elective section)

Advanced Corporate Strategy: Managing the Non-Market (Political & Legal) Environment;

Prof. John deFiguieredo;

Spring 2008 and Fall 2009 (1 MBA and 1 Fully-Employed MBA elective section each quarter)

Managing in the Global Economy: Macroeconomics & Forecasting;

Prof. Ed Leamer;

Spring 2007, Spring 2008, and Spring 2009 (1 Executive MBA core section each quarter)

Managerial Economics;

Prof. Nico Voigtländer;

Winter 2009 (2 Fully-Employed MBA core sections)

*At UCSD's Graduate School of International Relations and Pacific Studies*

Finance;

Prof. Alex Kane;

Spring 2003 and Spring 2004 (1 Master's Core section each quarter)



## **Student Dissertations/Theses**

*Doctoral (at the University of Texas at Austin)*

Jens Dammann – Economics PhD, Dissertation Committee Member (Fall 2018)

Hyunkyoo (Sean) Jang – McCombs Marketing PhD, Dissertation Committee Member (Spring 2017)

*Undergraduate (at the University of Texas at Austin)*

Sean Sellers – Plan II Honors, Primary Thesis Supervisor, Fall 2017

Nicole Bueno – Plan II Honors, Primary Thesis Supervisor, Spring 2016

## **Business School Teaching Cases and Teaching Notes Written**

*Published*

Hewlett-Packard and e-Waste Regulation (A)

(Chicago Booth Stigler Center Case #5A; Teaching Note #5 A & B)

Hewlett-Packard and e-Waste Regulation (B)

(Chicago Booth Stigler Center Case #5B; Teaching Note #5 A & B)

The Entertainment Software Ratings Board (ESRB): Success after 20 Years? (2018)

(Chicago Booth Stigler Center Case & Teaching Note #4)

Rethinking Political Activity at Target (2012) (with Anisha George)

(Ivey Publishing: Case #W12350, Teaching Note #W12351)

El Coyote Mexican Café in the Wake of Proposition 8 (2012) (with Anisha George)

(Ivey Publishing: Case #W12009, Teaching Note #W12010)

*Unpublished to Date (Used in own UT Austin courses)*

Responding to Plastic Bag Regulation at Loblaws (A)

Responding to Plastic Bag Regulation at Loblaws (B)

## **SERVICE**

### **Conference Organization**

Co-Organizer of 2017 Strategic Management Society Annual Conference (Houston) Extension on “The Future of Non-Market Strategy Research” at the UT-Austin McCombs

Program Committee, Strategy and the Business Environment (SBE) Conference, 2020

Program Committee, University of Chicago Booth Stigler Center Political Economy of Finance Conference, 2018, 2019 & 2020

### **Referee**

For Academic Journals: *Accounting, Organizations, & Society*; *American Economic Journal*; *Economic Policy*; *American Journal of Political Science* (11x); *American Political Science Review* (3x); *British Journal of Political Science*; *Business & Society*; *California Management Review* (4x); *Comparative Political Studies*; *Economics & Politics*; *European Economic Review* (2x); *European Journal of Finance*; *Interest Groups & Advocacy* (2x); *Journal of Business Ethics*; *Journal of Economics & Management Strategy*; *Journal of Finance*; *Journal of International Business Studies* (6x); *Journal of Law and Economics*; *Journal of Law, Economics, and Organization* (2x); *Journal of Management Studies*; *Journal of Politics* (7x); *Journal of Public Economics* (7x); *Management Science* (4x); *Organization Science* (5x); *Oxford Development Studies*; *Public Choice* (2x); *Public Finance Review*; *RAND Journal of Economics*; *Review of International Organizations*; *Social Choice and Welfare*; *Strategic Management Journal* (13x); *Strategy Science*

For Academic Presses (Books): Palgrave-Macmillan

For Grant Applications: Research Grants Council (RGC) of Hong Kong (2x);  
Social Sciences and Humanities Research Council of Canada (SSHRC)

For Award Competitions: INFORMS/Organization Science Best Dissertation Proposal Competition

For Academic Conference Papers: Academy of Management Annual Meetings (Business Policy & Strategy Division 2013, 2014: 6x; Social Issues in Management Division 2011, 2013, 2014: 7x); Alliance for Research on Corporate Sustainability (ARCS) Conference (2017: 2x); Strategic Management Society Annual International Conference 2013 (2x), 2017 (2x); York University, Schulich School's "Law, Ethics, and Finance" Conference 2010 (2x)

For Academic Centers Working Paper Series: Center for Politics & Governance at UT Austin;  
Mercatus Center at George Mason University

### **Committee Membership**

UT Austin, Social Innovation @ McCombs Faculty Steering Committee, 2017 – present

UT Austin, McCombs School Center for Research and Analytics Committee, 2017 – present

UCLA Student Fee Advisory Committee, 2007 – 2009 (Appointment with Stipend)

UCLA Academic Senate Intercollegiate Athletics Committee, 2006 – 2008

### **Media Interviews/Mentions**

Bloomberg, *Christian Science Monitor*, CNN, *Daily Texan*, *Dallas Morning News*, *Forbes*, *Globe & Mail* Newspaper [Canada] (2x), Knowledge@Wharton Radio, *La Croix* Newspaper [France], *Listed* Magazine [Canada], *Minneapolis Star Tribune* (2x), National Public Radio – KERA, *New York Times*, Reuters, *Texas Enterprise*, *Washington Post* (3x), *WashingtonTimes*

### **Miscellaneous Service**

Faculty Speaker, Texas Economics Association (TEA), Fall 2018

Judge, McCombs Undergraduate Finance Association/BP Case Competition, Spring 2016

Plan II Honors Program, Sophomore Advisor, University of Texas at Austin, 2013-2014

Organizer, Weekly Non-Market Strategy Reading Group at Ivey, 2010-2012

L.L.M. Thesis Examiner, University of Western Ontario Law School (Aug '11)

Judge, Ivey High School Case Competition, Winter 2011

### **HONORS/AWARDS/ FELLOWSHIPS /GRANTS**

Faculty Honor Roll (Teaching), UT Austin McCombs Undergraduate Business Council, 2020

Society for Teaching Excellence, UT Austin, 2018-2019

Center for Global Business Summer Research Excellence Grant, UT Austin, 2016

Strategic Management Society Best Conference Paper Prize, Honorable Mention, 2014

Academy of Management, Social Issues in Management Division, Best Reviewer Award, 2011

Anderson 5th Year Doctoral Student Fellowship, UCLA, 2010

Harold and Pauline Price Center for Entrepreneurial Studies Research Grant, UCLA, 2009-2010

Center for International Business Education and Research (CIBER)

Doctoral Research Grant, UCLA, 2009 & 2010

Anderson Summer Doctoral Fellowships, UCLA, 2006-2009

Bradley Foundation Fellowship, UCLA, 2006-2009

Anderson Fellowship, UCLA, 2005-2009

Regents Fellowship, UCLA 2005-2006

Tokyo Foundation Sasakawa Fellowship, UCSD, 2002-2004

## **AFFILIATIONS/MEMBERSHIPS (AT VARIOUS TIMES)**

American Economic Association (AEA); American Finance Association (AFA); American Political Science Association (APSA); Society for Institutional and Organizational Economics (SIOE), formerly International Society for New Institutional Economics (ISNIE); American Law & Economics Association (ALEA); Strategic Management Society (SMS); Academy of Management (AOM); International Association of Business & Society (IABS); International Political Economy Society (IPES); Chartered Financial Analyst (CFA) Candidate, Passed Level I Exam

## **ACADEMIC RESEARCH ASSISTANT EXPERIENCE**

Asst. Prof. Jason Snyder, UCLA Anderson Policy/Strategy Area, 2009-2010 [Media & Politics project]  
Prof. Ed Leamer, UCLA Anderson Forecast, 2006-2008 [Various projects]

## **SELECTED, OLDER NON-ACADEMIC EXPERIENCE**

Federal Reserve Board of Governors (Washington, DC), 2004-2005  
Central Intelligence Agency (Langley, VA), 2003-2004  
Federal Reserve Bank of San Francisco (San Francisco, CA), 2003  
Japan External Trade Organization (New York, NY), 2002  
Nomura Securities (New York, NY), 2001  
Sanwa Bank (Tokyo, Japan), 2000  
Nokia (Burlington, MA), 1999  
Zefer (Boston, MA), 1999  
The Motley Fool (Alexandria, VA), 1998  
Army Research Laboratory (Adelphi, MD), 1997